



Pharmacy Benefit Management

Objective Insights and Extensive PBM Expertise to Manage Cost and Ensure Compliance

TPG-HC brings a seasoned team of professionals, with over 20 years' average experience, to help you evaluate partnerships with current or potential PBMs. We are an unbiased third party whose skilled team is up to date on the latest developments, trends and markets.

Through TPG-HC's objective proprietary process, we identify key elements to help you achieve savings and to ensure compliance to get prepared for the future.

Solutions

Contract Analysis: If you're looking to renegotiate with you current PBM or conduct a performance assessment, TPG-HC can help. Paired with our market knowledge, the detailed and objective review process will accurately assess PBM compliance performance and provide detailed recommendations for performance improvement and cost efficiency. We can leverage our extensive market research to make sure you pricing is competitive with the marketplace.

Benchmarking: Benefit from TPG-HC's comprehensive database incorporating the most recent market information on pricing for a variety of PBMs – whether you are comparing small, medium, or large plans - we benchmark comparatively to help you drive negotiations with your current vendor to secure the best deal.

RFPs: With a comprehensive understanding of the current PBM market and strengths of various PBMs, we provide technical experience to develop an RFP to ensure a fair and consistent evaluation of different vendors. We don't take a "one-size fits all" approach - conducting market research tailored to identify PBMs that would be a good fit for your plan and then help you craft a contract that ensures delivery of exactly what your plan wants. Whether your goal is cost savings, modernization or growth, we are the business partner who can guide you there.

Contract Negotiation: TPG-HC brings a flexible mindset to years of negotiation experience. If our performance analysis shows that terms of the contract are not being met, we're there for you. We'll work with your PBM partner to ensure both quality and satisfaction and adjust the contract terms to satisfy your need for savings and performance.

For more information on Pharmacy Benefit Management, please contact:

Leon Edelsack, President
e: leon.edelsack@tpg-hc.com
p: 412.720.8955